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(<u>http://www.acceleratedanalytics.com/blog/2017/05/05/gen-z-in-the-store-4-things-retailers-need-to-know-about-the-newest-generation-of-shoppers/</u>)

Featured Post

MAY. 5, 2017

Gen Z in the Store - 4 Things Retailers Must Know about the Newest Generation of Shoppers

(http://www.acceleratedanalytics.com/blog/2017/05/05/gen-z-in-the-store-4-things-retailers-need-to-know-about-the-newest-generation-of-shoppers/)

Much has been said about millennials—with good reason. Their attitudes, habits, knowledge and expectations are spurring cultural and technological changes to businesses worldwide. But the next generation is advancing, right on the heels of the millennials—Gen Z, and its presence will bring even bigger changes and challenges to retailers. While millennials made the most impact... Read more »

(<u>http://www.acceleratedanalytics.com/blog/2017/05/05/gen-z-in-the-store-4-things-retailers-need-to-know-about-the-newest-generation-of-shoppers/</u>)

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CCELERATED ANALYTICS CUSTOMERS NAMED TO THE GREEN ER HOT 50 PRODUCTS LIST

//WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/5/3/TWO-ERATED-ANALYTICS-CUSTOMERS-NAMED-TO-THE-GREEN-BUIL D-PRODUCTS-LIST/)

Green Builder magazine makes an annual selection of the "most innovative, creative and all-around sust /ailable to the building market". This year's HOT 50 PRODUCTS list was announced on April 17, and two data Analytics DIY, Home & Hardware customers were named to the list: DuPont Tyvek and Trex! DuPont and more with head more win the head more with head more with head more with head more with

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ARDWARE ANNOUNCES NEW DISTRIBUTION CENTER IN PA, AN

ERATED ANALYTICS CAN NOW PROVIDE ACE US SALES AND TORY REPORTING

//WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/5/1/ACE-NARE-ANNOUNCES-NEW-DISTRIBUTION-CENTER-IN-PA-AND-ERATED-ANALYTICS-CAN-NOW-PROVIDE-ACE-US-SALES-AND-TORY-REPORTING/)

are Corporation, with 5,000 locally owned and operated stores in all 50 states and 60 countries, annount will be opening a 1.1 million square-foot distribution center in Bethel Township, PA. The company is inveate the DC, and will serve stores in Pennsylvania, New York, New Jersey and Washington, DC.... Read w.acceleratedanalytics.com/blog/2017/05/01/ace-hardware-announces-new-distribution-center-in-planalytics-can-now-provide-ace-us-sales-and-inventory-reporting/)

017

ER'S DAY SPENDING EXPECTED TO REACH A RECORD HIGH //WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/4/26/MO] PENDING-EXPECTED-TO-REACH-A-RECORD-HIGH/)

the National Retail Federation's annual survey, Mother's Day Spending is expected to reach a record-hig t's the highest number in the survey's 14 year history, topping last year's previous record of \$21.4 billior rveyed who said they will be celebrating the holiday say they will spend more... Read more was accelerated analytics.com/blog/2017/04/26/mothers-day-spending-expected-to-reach-a-record-high spending-expected to reach a record-high spending spending-expected to reach a record-high spending spending-expected to reach a record-high spending spending

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IMPROVEMENT GROWTH EXPECTED TO CONTINUE IN 2017

//WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/4/20/HON

VEMENT-GROWTH-EXPECTED-TO-CONTINUE-IN-2017/)

reme theme-park rollercoaster, the U.S. housing market has dipped and turned and raced and plummete e. And, when the housing market crashed in 2007, it was not surprising that home improvement spending years later, the overall housing market is stable, but the construction of single-family homes has... Rew.acceleratedanalytics.com/blog/2017/04/20/home-improvement-growth-expected-to-continue-in-

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Y RETAILERS SUFFER AMID THE TRANSPARENCY OF ONLINE ETITION

//WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/4/18/LUX ERS-SUFFER-AMID-THE-TRANSPARENCY-OF-ONLINE-ETITION/)

ilers have historically been considered immune to the challenges of mass-market chains, like declining for sprice wars, but that no longer appears to be true. High-end retailers are learning that even wealthy cust; for better deals and selection empowered by the pricing and supply transparency of an omni-channel e.... Read more » (http://www.acceleratedanalytics.com/blog/2017/04/18/luxury-retailers-suffer-amic cy-of-online-competition/)

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DEPOT ONLINE AND STORE EXPERTISE HELPS GROW THEIR ESS – AND EXECS ARE WALKING THE FLOORS //WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/4/12/HON -ONLINE-AND-STORE-EXPERTISE-HELPS-GROW-THEIR-BUSINE XECS-ARE-WALKING-THE-FLOORS/)

Depot has seen its online sales grow to \$5 billion in 2016, with 19% growth in online sales in Q4 2016. ery focused on their customer experience both online and in-store. Their strategy is to have a blended a and in-store customer service. Professional contractors make up just... Read more »

w.acceleratedanalytics.com/blog/2017/04/12/home-depot-online-and-store-expertise-helps-grow-th-nd-execs-are-walking-the-floors/)

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YEAR-TO-DATE STORE CLOSINGS TOP HISTORICAL HIGH SET IN // WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/4/7/20175 TO-DATE-STORE-CLOSINGS-TOP-HISTORICAL-HIGH-SET-IN-2008

to a Credit Suisse report released Thursday, 2017 year-to-date store closings have already topped the h 2008 when the last U.S. recession was raging. About 2,880 stores have closed year to date compared to me last year. And since 60 percent of store closures are typically announced... Read more » w.acceleratedanalytics.com/blog/2017/04/07/2017s-year-to-date-store-closings-top-historical-high-

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TAILERS THE HOME DEPOT AND LOWE'S BLOOM INTO SPRING IG FINANCIAL OUTLOOK

//WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/4/5/DIY-ER-THE-HOME-DEPOT-AND-LOWES-BLOOM-INTO-SPRING-WI' |G-FINANCIAL-OUTLOOK/)

ported on Sunday that home improvement retailers The Home Depot and Lowe's are strongly positioned going into Spring. Homeowners are undertaking renovations and projects due to a healthier economy are eal estate markets. Barron's also states that The Home Depot and Lowe's are "Amazon-proof" as home not is low on the list... Read more » (http://www.acceleratedanalytics.com/blog/2017/04/05/diy-retaile pt-and-lowes-bloom-into-spring-with-strong-financial-outlook/)

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<u>U REALLY KNOW HOW YOUR PRODUCTS ARE PERFORMING?</u>
//WWW.ACCELERATEDANALYTICS.COM/BLOG/2017/4/4/DO-YOUR-PRODUCTS-ARE-PERFORMING/)

ount it as a win when they place a product line with a major DIY chain like Home Depot or Lowes. But ling the details of how your products are selling can enable you to maximize your efforts and make the r m margins you're able to negotiate. The good news... Read more »

w.acceleratedanalytics.com/blog/2017/04/04/do-you-really-know-how-your-products-are-performing

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